



Joseph P. McManus | Principal  
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## Background

Thirty-eight years of industry experience advising clients as an office broker in Center City Philadelphia created the foundation for launching MSRA in 2019 with his partner of 18 years, Morgan Murray. Joe’s real estate career originated with CBRE in 1984 as he grew into a leading broker representing local and national clients with a specialty in multi-market tenant representation. This experience later led to his role as broker of record for Thomas Realty Partners and legacy member of the Thomas Properties Group senior management committee where his team of 5 brokers focused on the repositioning and lease-up of a 5M square foot trophy-class office portfolio along with delivery of full service, multi-market advisory for a select group of corporate clients. Most recently Joe completed his second stint at CBRE as one of their top office producers in the downtown PHL market.



## Clients

### Tenant Representation

- The Glenmede Trust Company
- Stradley Ronon, LLP
- Cigna Corp.
- Dilworth Paxson, LLP
- Arthur Andersen & Company
- American International Company (AIG)
- The Pew Charitable Trusts
- Wausau Insurance Companies
- Kraft General Foods
- Diversified Search, Inc.
- Conrad O’Brien, PC
- SEPTA
- Friedman, LLP
- Associated Services for the Blind
- ADR Options
- Greenberg Traurig, LLP
- Kelly & Partners
- The Reliable Companies
- Panitch Schwarze & Nadel, LLP
- Kauffman Coren & Ress

### Landlord Representation

- Coretrust Capital Partners – 1M square feet (center city PHL)
- Thomas Properties Group – 5M square feet (center city PHL and N. VA)
- CALSTRS – 3M square feet (center city / suburban PHL)
- Royal Dutch Shell – 510,000 square feet (center city PHL)



## Real Estate Achievements

- Awarded 2015 “Broker of the Year” by Philadelphia Business Journal
- Multi-year Colbert Coldwell Circle (top 3%) Award Winner at CBRE
- Nominated for CBRE’s William H. McCarthy Award for integrity and service
- Board of Directors for Associated Services for the Blind; Police Athletic League



## Education

- Pennsylvania State University, B.A. Journalism/Advertising



## Fun Facts

- Hoopaholic/coach | Loves music & dancing (Motown!) | Maine is favorite travel destination